

Beaver Dam Community Hospitals, Inc.
707 South University Avenue
Beaver Dam, WI 53916
(920) 887-7181

Type: GMS
Control: Other Not for Profit
Fiscal Year: 07/01/01 to 06/30/02

County: Dodge
Analysis Area: Southern (1)
Volume Group: 5

| Selected Utilization Statistics | FY 2002 | All GMS Hospitals | | Analysis Area 1 | | Volume Group 5 | | FY 2002 vs. 2001 | |
|--|---------|-------------------|-------|-----------------|-------|----------------|-------|------------------|-------|
| | | Value | Ratio | Value | Ratio | Value | Ratio | FY 2001 | Ratio |
| Occupancy Rate (%) | | | | | | | | | |
| Adult medical-surgical | 23.3% | 57.4% | 0.41 | 55.2% | 0.42 | 51.9% | 0.45 | 21.8% | 1.07 |
| Obstetrics | 22.7% | 39.6% | 0.57 | 41.3% | 0.55 | 28.1% | 0.81 | 23.8% | 0.95 |
| Pediatrics | . % | 48.0% | . | 46.0% | . | 20.9% | . | . % | . |
| Total hospital | 25.6% | 55.9% | 0.46 | 54.7% | 0.47 | 48.2% | 0.53 | 24.0% | 1.06 |
| Average Census (Patients) | | | | | | | | | |
| Adult medical-surgical | 16.1 | 30.4 | 0.53 | 31.2 | 0.52 | 28.2 | 0.57 | 15.0 | 1.07 |
| Obstetrics | 2.7 | 3.9 | 0.70 | 4.1 | 0.66 | 3.5 | 0.78 | 2.9 | 0.95 |
| Pediatrics | 0.0 | 1.8 | 0.00 | 1.6 | 0.00 | 0.5 | 0.00 | 0.0 | . |
| Total hospital | 23.8 | 55.4 | 0.43 | 54.3 | 0.44 | 41.9 | 0.57 | 22.4 | 1.06 |
| Average Length of Stay (Days) | | | | | | | | | |
| Adult medical-surgical | 3.3 | 3.9 | 0.84 | 3.7 | 0.89 | 3.7 | 0.89 | 3.3 | 1.00 |
| Obstetrics | 2.4 | 2.4 | 0.98 | 2.0 | 1.17 | 2.3 | 1.04 | 2.3 | 1.04 |
| Pediatrics | . | 2.4 | . | 3.1 | . | 2.3 | . | . | . |
| Total hospital | 3.0 | 4.3 | 0.69 | 4.3 | 0.68 | 3.7 | 0.81 | 3.1 | 0.96 |
| Surgical Operations | | | | | | | | | |
| Inpatient | 817 | 1,424 | 0.57 | 1,694 | 0.48 | 1,323 | 0.62 | 808 | 1.01 |
| Outpatient | 2,389 | 3,187 | 0.75 | 3,961 | 0.60 | 2,947 | 0.81 | 2,382 | 1.00 |
| Inpatient as % of all surgeries | 25.5% | 30.9% | 0.83 | 30.0% | 0.85 | 31.0% | 0.82 | 25.3% | 1.01 |
| Outpatient Visits | | | | | | | | | |
| Non-emergency visits | 59,745 | 75,046 | 0.80 | 108,040 | 0.55 | 65,740 | 0.91 | 59,549 | 1.00 |
| Emergency visits | 12,893 | 14,086 | 0.92 | 14,024 | 0.92 | 16,883 | 0.76 | 12,369 | 1.04 |
| Full-time Equivalents (FTEs) | | | | | | | | | |
| Administrators | 35.5 | 14.8 | 2.39 | 13.3 | 2.68 | 15.3 | 2.31 | 5.0 | 7.10 |
| Nurses, licensed | 104.3 | 160.1 | 0.65 | 172.9 | 0.60 | 143.8 | 0.73 | 87.5 | 1.19 |
| Ancillary nursing personnel | 12.4 | 54.3 | 0.23 | 44.8 | 0.28 | 35.6 | 0.35 | 2.6 | 4.75 |
| All other personnel | 400.2 | 384.2 | 1.04 | 462.2 | 0.87 | 358.4 | 1.12 | 562.0 | 0.71 |
| Total FTEs | 552.4 | 613.5 | 0.90 | 693.1 | 0.80 | 553.1 | 1.00 | 657.1 | 0.84 |
| FTEs per 100 Patient Census (Adjusted) | | | | | | | | | |
| Administrators | 56.4 | 14.6 | 3.85 | 13.3 | 4.25 | 16.0 | 3.53 | 9.2 | 6.14 |
| Nurses, licensed | 165.6 | 157.9 | 1.05 | 172.8 | 0.96 | 149.8 | 1.11 | 160.7 | 1.03 |
| Ancillary nursing personnel | 19.6 | 53.6 | 0.37 | 44.8 | 0.44 | 37.1 | 0.53 | 4.8 | 4.11 |
| All other personnel | 635.5 | 378.9 | 1.68 | 462.1 | 1.38 | 373.4 | 1.70 | 1032.2 | 0.62 |
| Total FTEs | 877.1 | 605.0 | 1.45 | 692.9 | 1.27 | 576.2 | 1.52 | 1206.8 | 0.73 |

| | | | | | | | |
|-------------------------|-------|--------------------|-----|--------------------------------|-----|------------------|-----|
| Total Hospital: | | Contract with: | | Medicare-certified Swing Beds: | | Newborn Nursery: | |
| Beds set up and staffed | 93 | Health maintenance | | Beds set up and staffed | 8 | Bassinets | 8 |
| Discharges | 3,089 | organization (HMO) | Yes | Discharges | 141 | Total births | 377 |
| Inpatient days | 8,684 | Preferred Provider | | Inpatient days | 648 | Newborn days | 780 |
| | | organization (PPO) | Yes | | | | |

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Inpatient Service Area

| Inpatient Service Area | Level of Service* | Beds Set Up and Staffed 06/30/02 | Discharges and Transfers** | Patient Days of Care | Occupancy Rate (%) | Average Census (Patients) | Average Length of Stay (Days) |
|--------------------------------------|-------------------|----------------------------------|----------------------------|----------------------|--------------------|---------------------------|-------------------------------|
| ----- | | | | | | | |
| General Medical-Surgical: | | | | | | | |
| Adult medical-surgical, acute | 1 | 69 | 1,774 | 5,880 | 23.3% | 16.1 | 3.3 |
| Orthopedic | 2 | 0 | 0 | 0 | . % | 0.0 | . |
| Rehab. and physical medicine | 2 | 0 | 0 | 0 | . % | 0.0 | . |
| Hospice | 4 | 0 | 0 | 0 | . % | 0.0 | . |
| Acute long term care | 5 | 0 | 0 | 0 | . % | 0.0 | . |
| Other acute | 5 | 0 | 0 | 0 | . % | 0.0 | . |
| Pediatric, acute | 2 | 0 | 0 | 0 | . % | 0.0 | . |
| Obstetrics | 1 | 12 | 421 | 993 | 22.7% | 2.7 | 2.4 |
| Psychiatric | 2 | 0 | 0 | 0 | . % | 0.0 | . |
| Alcoholism/chemical dependency | 2 | 0 | 0 | 0 | . % | 0.0 | . |
| ICU/CCU: | | | | | | | |
| Medical-surgical intensive care | 2 | 0 | 0 | 0 | . % | 0.0 | . |
| Cardiac intensive care | 2 | 0 | 0 | 0 | . % | 0.0 | . |
| Pediatric intensive care | 5 | 0 | 0 | 0 | . % | 0.0 | . |
| Burn care | 5 | 0 | 0 | 0 | . % | 0.0 | . |
| Mixed intensive care | 1 | 6 | 142 | 493 | 22.5% | 1.4 | 3.5 |
| Step-down (special care) | 5 | 0 | 0 | 0 | . % | 0.0 | . |
| Neonatal intensive/intermediate care | 5 | 0 | 0 | 0 | . % | 0.0 | . |
| Other intensive care | 1 | 6 | 445 | 1,318 | 60.2% | 3.6 | 3.0 |
| Subacute care | 5 | 0 | 0 | 0 | . % | 0.0 | . |
| Other inpatient | 5 | 0 | 0 | 0 | . % | 0.0 | . |
| ----- | | | | | | | |

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

| Occupation | Number Full-Time | Number Part-Time | Number FTE | Occupation | Number Full-Time | Number Part-Time | Number FTE |
|-------------------------------------|------------------|------------------|------------|---------------------------------------|------------------|------------------|------------|
| ----- | | | | | | | |
| Administrators/asst. administrators | 35 | 1 | 35.5 | Radiological services personnel | 7 | 7 | 10.8 |
| Physicians and dentists | 0 | 1 | 0.6 | Occupational therapists | 3 | 3 | 5.6 |
| Medical and dental residents | 0 | 0 | 0.0 | Occupational therapy assistants/aides | 0 | 3 | 2.4 |
| Registered nurses | 55 | 54 | 88.1 | Physical therapists | 9 | 3 | 10.2 |
| Certified nurse midwives | 0 | 0 | 0.0 | Physical therapy assistants/aides | 2 | 2 | 3.6 |
| Licensed practical nurses | 12 | 9 | 16.2 | Recreational therapists | 0 | 0 | 0.0 |
| Ancillary nursing personnel | 6 | 14 | 12.4 | Psychologists | 0 | 0 | 0.0 |
| Physician assistants | 0 | 5 | 1.6 | Social workers | 3 | 1 | 3.8 |
| Nurse Practitioners | 0 | 0 | 0.0 | All other health professionals | 4 | 0 | 4.0 |
| Medical records personnel | 14 | 3 | 15.1 | All other personnel | 294 | 106 | 319.6 |
| Pharmacy personnel | 11 | 5 | 13.6 | ----- | | | |
| Clinical laboratory personnel | 6 | 7 | 9.5 | TOTAL | 461 | 224 | 552.4 |

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| Income Statement | | Assets | | Liabilities and Fund Balances | |
|---------------------------|--------------|----------------------------|--------------|----------------------------------|--------------|
| Gross patient revenue | \$61,907,394 | Cash and cash equivalents | \$1,941,498 | Current liabilities | \$8,003,412 |
| Less deductions | 23,862,734 | Net Patient receivables | 4,841,966 | Long-term debt | 16,880,078 |
| Net patient revenue | 38,044,662 | Other receivables | 792,395 | Other liabilities | 473,041 |
| Plus other revenue | 4,562,912 | Land, bldgs and equip: Net | 29,671,987 | Subtotal | 25,356,531 |
| Total revenue | 42,607,574 | Other assets | 15,756,840 | | |
| Less expenses | 40,629,072 | | | Unrestricted fund balance | 27,648,155 |
| Nonoperating gains/losses | 259,057 | Total Assets | \$53,004,686 | Total liabilities & fund balance | \$53,004,686 |
| Net Income | \$2,237,559 | | | Restricted fund balances | \$53,988 |

| Selected Financial Statistics | FY 2002 | All GMS Hospitals | | Analysis Area 1 | | Volume Group 1 | | FY 2002 vs. 2001 | |
|--|---------|-------------------|-------|-----------------|-------|----------------|-------|------------------|-------|
| | | Value | Ratio | Value | Ratio | Value | Ratio | FY 2001 | Ratio |
| Gross Rev as % Total Gross Patient Revenue | | | | | | | | | |
| Medicare [\$27,106,832] | 43.8% | 41.7% | 1.05 | 39.1% | 1.12 | 42.6% | 1.03 | 42.4% | 1.03 |
| Medical Assistance [\$3,081,594] | 5.0% | 9.0% | 0.55 | 6.6% | 0.75 | 6.9% | 0.72 | 4.6% | 1.09 |
| Commercial [\$30,496,335] | 49.3% | 43.2% | 1.14 | 48.4% | 1.02 | 44.9% | 1.10 | 51.2% | 0.96 |
| All other [\$1,222,633] | 2.0% | 6.1% | 0.32 | 5.9% | 0.34 | 5.6% | 0.35 | 1.8% | 1.08 |
| Deductions as % of Total Gross Patient Revenue | | | | | | | | | |
| Medicare [\$15,562,593] | 25.1% | 23.7% | 1.06 | 20.4% | 1.23 | 25.2% | 1.00 | 23.6% | 1.07 |
| Medical Assistance [\$2,111,943] | 3.4% | 6.0% | 0.57 | 4.2% | 0.81 | 4.7% | 0.73 | 3.3% | 1.02 |
| Commercial [\$5,868,211] | 9.5% | 9.4% | 1.01 | 10.8% | 0.88 | 6.8% | 1.39 | 9.8% | 0.96 |
| Charity care [\$150,115] | 0.2% | 1.2% | 0.20 | 1.3% | 0.18 | 1.3% | 0.19 | 0.1% | 2.94 |
| All other [\$169,872] | 0.3% | 1.4% | 0.19 | 1.2% | 0.22 | 0.7% | 0.38 | 0.1% | 2.96 |
| Total deductions [\$23,862,734] | 38.5% | 41.7% | 0.92 | 38.0% | 1.02 | 38.7% | 1.00 | 36.9% | 1.04 |
| Other Revenue and Net Gains or Losses | | | | | | | | | |
| Other revenue as % of total revenue | 10.7% | 5.1% | 2.11 | 9.2% | 1.16 | 4.4% | 2.43 | 10.5% | 1.02 |
| Net gains/losses as % of net income | 11.6% | 5.3% | 2.19 | 11.7% | 0.99 | -1.2% | -9.38 | 26.0% | 0.45 |
| Expenses as % of Total Expenses | | | | | | | | | |
| Salary/fringe benefit[\$24,336,267] | 59.9% | 47.8% | 1.25 | 50.0% | 1.20 | 52.1% | 1.15 | 60.1% | 1.00 |
| Supplies and services[\$11,487,487] | 28.3% | 40.5% | 0.70 | 39.1% | 0.72 | 34.6% | 0.82 | 27.9% | 1.01 |
| Capital component [\$3,706,218] | 9.1% | 8.7% | 1.05 | 8.2% | 1.11 | 10.2% | 0.89 | 8.8% | 1.04 |
| Bad debt [\$1,099,100] | 2.7% | 3.0% | 0.91 | 2.7% | 1.00 | 3.1% | 0.87 | 3.2% | 0.84 |
| Fiscal Statistics | | | | | | | | | |
| Operating margin | 4.6% | 6.1% | 0.77 | 5.4% | 0.86 | 6.4% | 0.73 | 3.2% | 1.47 |
| Total hospital profit margin | 5.2% | 6.4% | 0.82 | 6.1% | 0.86 | 6.3% | 0.83 | 4.2% | 1.23 |
| Return on equity | 8.1% | 10.0% | 0.81 | 11.5% | 0.71 | 10.0% | 0.81 | 6.1% | 1.33 |
| Current ratio | 1.1 | 2.5 | 0.45 | 2.3 | 0.49 | 2.3 | 0.49 | 2.1 | 0.53 |
| Days in net patient accounts receivable | 46.5 | 57.8 | 0.80 | 62.7 | 0.74 | 60.2 | 0.77 | . | . |
| Average payment period | 76.8 | 52.6 | 1.46 | 52.0 | 1.48 | 62.1 | 1.24 | 44.1 | 1.74 |
| Equity financing | 52.2% | 56.2% | 0.93 | 48.3% | 1.08 | 51.1% | 1.02 | 55.8% | 0.94 |
| Long-term debt to equity ratio | 0.6 | 0.5 | 1.29 | 0.8 | 0.80 | 0.6 | 1.08 | 0.5 | 1.15 |
| Times interest earned | 5.2 | 5.0 | 1.04 | 4.6 | 1.14 | 4.4 | 1.20 | 3.9 | 1.34 |
| Total asset turnover | 0.8 | 0.9 | 0.91 | 0.9 | 0.89 | 0.8 | 0.99 | 0.8 | 1.01 |
| Average age of plant: years | 10.5 | 9.5 | 1.11 | 10.3 | 1.03 | 8.0 | 1.32 | 10.7 | 0.99 |
| Increase (decrease) total net patient rev | . % | . % | . | . % | . | . % | . | 7.2% | . |
| Output gross rev (% of total gross pt. rev) | 59.4% | 44.1% | 1.35 | 43.8% | 1.36 | 54.1% | 1.10 | 59.3% | 1.00 |
| Net Revenue Statistics | | | | | | | | | |
| Inpatient net revenue per discharge | \$4,753 | \$7,870 | 0.60 | \$8,404 | 0.57 | \$6,036 | 0.79 | \$4,591 | 1.04 |
| Inpatient net revenue per day | \$1,489 | \$1,834 | 0.81 | \$1,902 | 0.78 | \$1,554 | 0.96 | \$1,493 | 1.00 |
| Outpatient net rev per visit | \$332 | \$343 | 0.97 | \$247 | 1.35 | \$385 | 0.86 | \$297 | 1.12 |